



EPISTEP

Enhanced Participation of SMEs in IST European Technology Platforms

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3rd EPISTEP Workshop, Thessaloniki, 7 December 2007

URSIT Ltd. Profile



<http://www.ursit.com>

- Founded in 2000
- Vision:
Introduce innovative technology into SEE
- Consultant and Service Provider

Donor financing
Venture Capital

Finance

Business

Business Plans
Market Surveys

Technology

GIS, Internet and applications

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EPISTEP – A Brief Overview



- Part financed through FP6
 - (ETI – EC Innovation Programme)
- Project start date: September 2005
- Project duration: 28 months
 - Extension of 3 months requested
- Co-ordinated by:
 - Targeting Innovation, Glasgow, Scotland
- 25 Partners
- 15 Countries
 - inc. new member states & associated countries

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■ Key Objective

- to enable greater SME participation in the EU's Framework Programmes

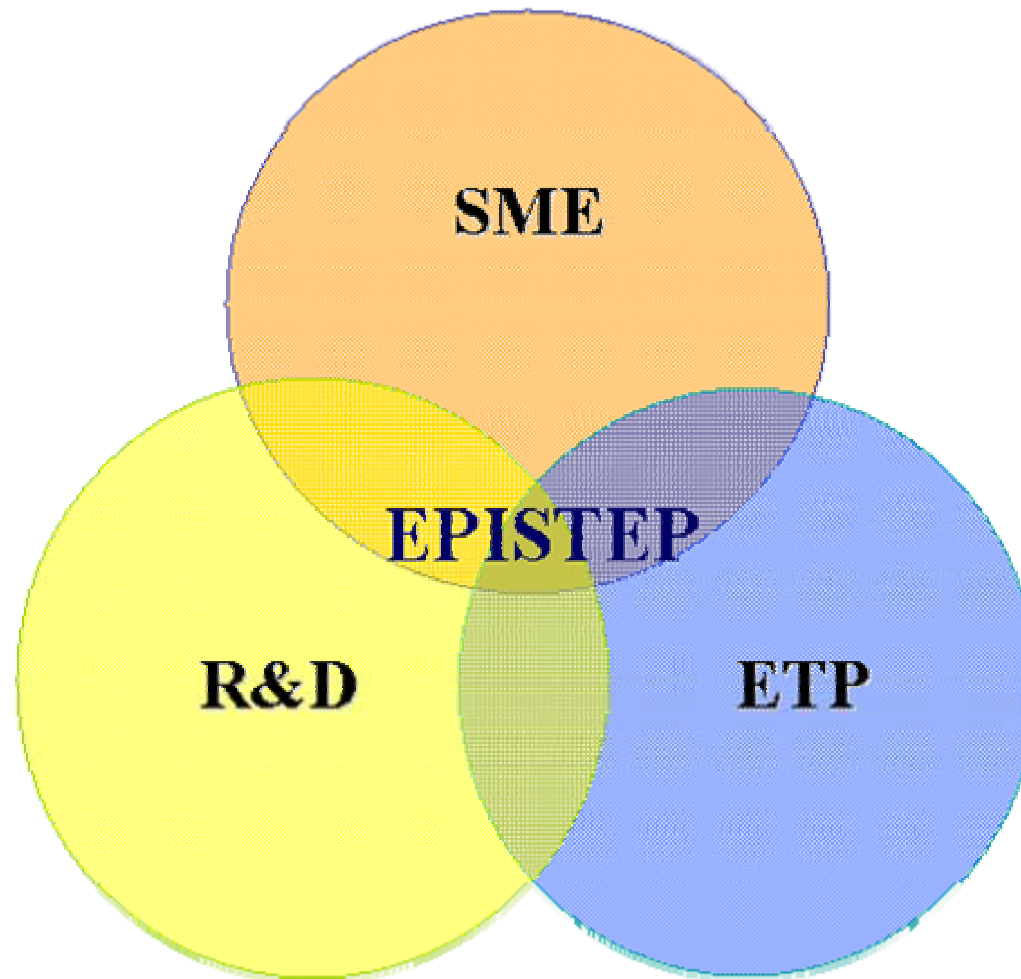
■ Main Aim

- to enhance SME access to 3 ICT European Technology Platforms (ETPs).

■ EPISTEP seeks to co-operate with:

- Mobile Communications (e-Mobility)
- Embedded Systems (ARTEMIS)
- Nano-electronics (ENIAC)

What is new in EPISTEP?



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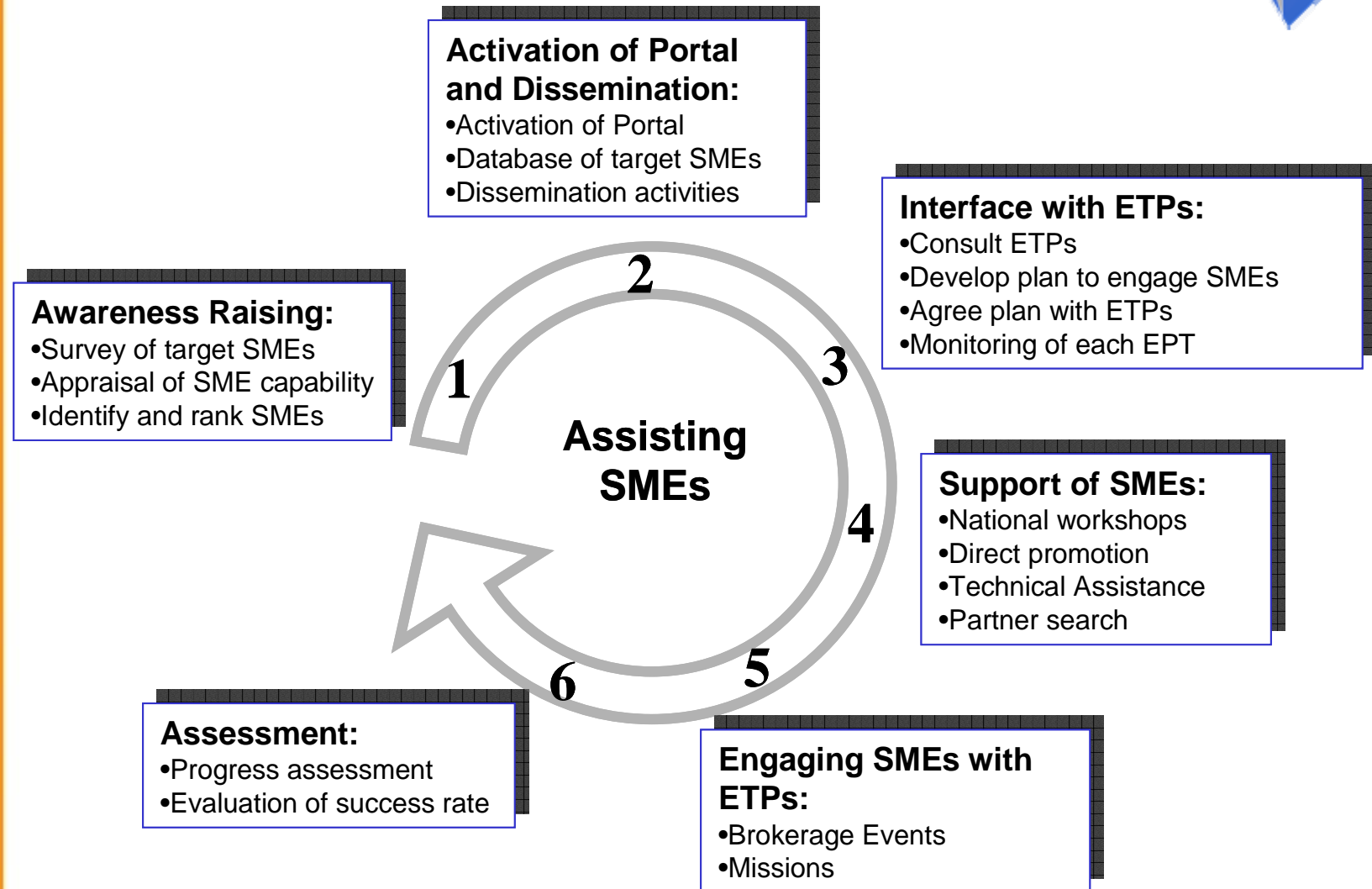
EPISTEP – Main Activities



- Agree co-operation with 3 ICT ETPs
- Creation of database of 1500 SMEs
- Analysis of capabilities of target SMEs
- Interactive website with partner search facility at www.epistep.org
- Organisation of:
 - Missions to meet ETPs
 - Brokerage events
 - Information stands at relevant events

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EPISTEP - Project Plan



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E-Mobility

- Memorandum of Understanding
- Attend EPISTEP management meetings
- Reciprocal website links
- Survey of EPISTEP SMEs
- Article in e-Mobility newsletter
- Promotion of e-Mobility to SMEs
 - General Assembly
 - Working Groups
 - SME Membership



ARTEMIS

- Informal co-operation agreement
- Attend EPISTEP management meetings
- ARTEMIS newsletter
 - Article on EPISTEP
 - 5 EPISTEP SMEs interviewed
- IST 2006
 - Promotion of Networking Session



ENIAC

- Informal co-operation agreement
- Attend EPISTEP management meetings
- Carried out survey of EPISTEP SMEs
- IST 2006
 - UK SME participated in ENIAC Networking Session with ETP & EC



- **SME recruitment to database – ongoing activity**
 - ❑ currently around 1120 across the partnership
- **SMEs on database**
 - ❑ Company profile
 - ❑ Partner search by country/sector
- **Engagement with SMEs with consortium participants' regions**



- **Information dissemination**

- ☐ EPISTEP website
- ☐ Quarterly Newsletter
- ☐ Advance notification of FP7 Calls
- ☐ ETP information

- **National workshops**

- ☐ Training for missions
- ☐ Awareness raising

- **Technical assistance**

- ☐ Help desk

- **Identification of ICT ETP projects**

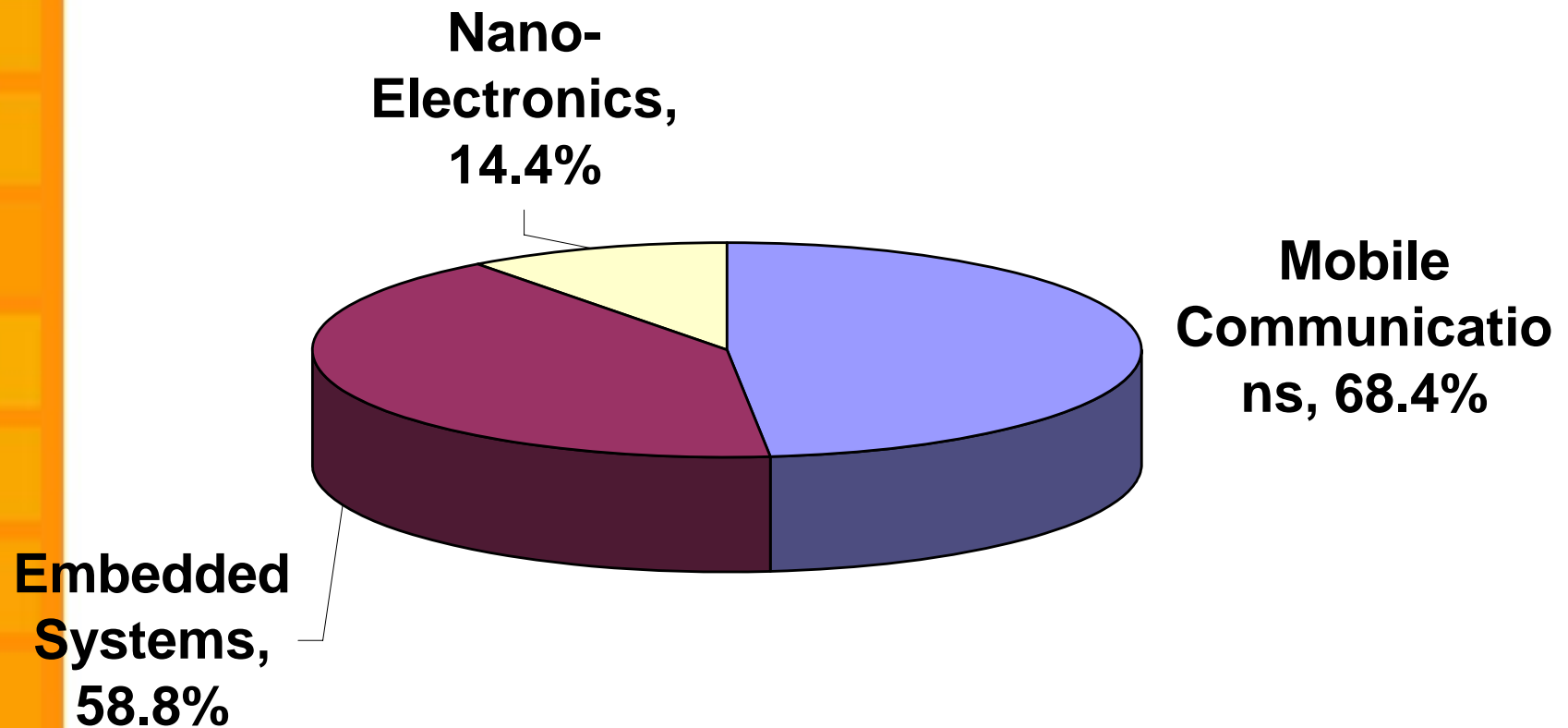
- ☐ Partner searches & Missions

SME Registrations in the EPISTEP data base



SME Registrations in the EPISTEP database

A total of 1119 registrations



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EPISTEP Web site - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://www.epistep.org/page_mult.php?page_index=sme_database&submenu=database_template&id=1#up Go

Access Key Site Map Contact Us Legal Notice

Home Events About us News SME Database ETP Library

path: [sme_database](#) --> [database_template](#)

EPISTEP Database

[Project Admin](#)

Register - Database
Search - Database

1/12 Section 1: SME profile

General information about your company; location, representative and activities.

Company details

1.0* Is your company an **SME**?
☐ Yes, my company is an SME ☐ No, my company is not an SME

1.1* Company Name:

1.2* City/town:

* Country:

* Post code:

* Address:

* e-mail:

Web address:

Contact personal details

© EPISTEP 2005 - Best view in IE 4.0 or later

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Thank you for your attention!

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