



Europass curriculum vitae

Personal information

Surname(s) / First name(s)

Zaharis Nikolaos

Address(es)

24 Prox. Koromila str, Thessaloniki 54622, Greece

Telephone(s)

+30-2310-253477

Mobile: +30-6942-010323

Fax(es)

+30-2310-234205

E-mail(s)

nzaharis@seerc.org

Nationality(-ies)

GREEK

Date of birth

14/08/1964

Gender

Male

Work experience

Dates

05/2006 – today

Occupation or position held

Director

Main activities and responsibilities

Director of the South East European Research Centre (SEERC) a research organisation created by the University of Sheffield (UK) and CITY College (GR). (www.seerc.org).

Responsible for developing the research agenda of the Centre and promoting its activities throughout the region focusing on issues of economic and regional development, Innovation and IT policy and social development.

Among others, participation in the following projects:

- **MIRIAD:** Managing and Infusing Research Investment and Development (FP6/Regions of Knowledge)
- **WBC-INCONET:** Western Balkan Countries INCO-NET (FP7/ International Cooperation)
- **ICT-WEB_PROMS:** Promoting ICT cooperation opportunities and policy dialogue with the Western Balkan Countries (FP&/ ICT)
- **SUMMIT II.** Business Incubation Management Training Institute II (LEONARDO)
- **Research on Rural Economic and Social Development for Mountain Villages in Turkish Thrace** (Funded by the EC delegation in Ankara)
- **INTERVALUE: Interregional cooperation for the valorization of research results** (funded by the South East Europe Program)
- **MEDLAB: Mediterranean Living Lab for Territorial Innovation** (funded by the MED program).
- **INNOPOLIS: Innovation Policy in University City Regions.** (funded by the INTERREG

<p>IVC program)</p> <ul style="list-style-type: none"> ▪ ASVILOC+: Agencies Supporting Value of Innovation Systems in Regional and Local Economies (funded by the South East Europe Program) ▪ ICT-KOSEU: Supporting Dialogue and Cooperation between Europe and Kosovo (under UNSCR 1244) in Collaborative ICT R&D (FP&/ ICT) 	
<p>Name and address of employer</p> <p>Type of business or sector</p> <p>Work experience</p> <p>Dates</p> <p>Occupation or position held</p> <p>Main activities and responsibilities</p>	<p>SEERC, 24 Prox. Koromila str, Thessaloniki 54622, Greece</p> <p>Research Institute</p> <p>01/2004- 04/2006</p> <p>Head of the International Projects Unit</p> <p>Co-ordination of the international activities of the company including:</p> <ul style="list-style-type: none"> • Inter-regional co-operation projects • Europe-aid projects • 5th / 6th Framework Program for R&TD projects <p>Completed projects:</p> <ul style="list-style-type: none"> • Design of the privately co-funded measures of the INTERREG III A between Greece and Bulgaria, FYROM, Albania, Italy and Cyprus on behalf of the Ministry of Economy in Greece • Team Leader for the PHARE project No LT 2003/004-341.08.02 “Technical Assistance to the Ministry of Culture of Lithuania for the Implementation of the Public Awareness Program Concerning Intellectual Property Rights” • Project Director for the CARDS project no EuropeAid/113697/C/SV/BA “Capacity Building Initiative for Trade Development and FDI attraction to Bosnia and Herzegovina” • Project Director for the EAR project no EuropeAid/119711/D/SV/MK “Small and Medium Size enterprise Development in FYROM” • “IST-MENTOR: Mentoring of IST-Multipliers in the Newly Associated States” (FP 5) • IST-MENTOR+: Mentoring of IST-Multipliers in the Newly Associated States - Extension” (FP6) • TRISTAN-EAST: Training of IST Multipliers and Awareness Nurturing in the 3rd Countries of East Europe (NIS) (FP5) • “STAR-NET: Support to Associated Countries and New Member States” (FP6)

<p>Name and address of employer</p> <p>Type of business or sector</p> <p>Work experience</p> <p>Dates</p> <p>Occupation or position held</p> <p>Main activities and responsibilities</p>	<p>Euroconsultants S.A., 21 A. Tritsi str., Thessaloniki Greece</p> <p>Consulting company</p> <p>06/1999-12/2003</p> <p>Head of the Public Sector Consulting unit</p> <p>Indicative entrepreneurship, innovation and technology projects :</p> <ul style="list-style-type: none"> • Development, Set-up and Management of the first private high-tech incubator in Greece, i4G in Thessaloniki (www.i4g.gr) • Development of the Cyprus National Development Plan as well as the Programming Documents for the participation of Cyprus to EU structural funds (responsible for the INTERREG program and the Competitiveness and Information Society sectors) • Project manager of a Program to provide Technical Assistance to Greek Businesses established in Bulgaria, Romania, FYROM and Ukraine, funded by the Greek Development Support program (DAC). • Business support measures in FYROM, Romania, Bulgaria, Ukraine within the framework of the Greek Development Support program – DAC. • Design and specification analysis for a Health Information System involving all the hospitals in the Region of East Macedonia and Thrace • Business Plan for the participation of the Region of North Aegean to the Information Society Operational Program with emphasis on eGovernment. • Business Plan for the participation of the Ministry of Culture to the Information Society Operational Program with emphasis on eGovernment. • Business Plan for the participation of the Data Protection Authority to the Information Society Operational Program.
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Other projects:

- Consultant to the Region of Central Macedonia for the promotional campaign of the R.O.P. of Central Macedonia
- Employment support measures in the area of Thessaloniki. An evaluation and suggestions for the period 2000- 2006.
- Business plans of 5 Greek Hospitals and 2 Regional Health Systems

Name and address of employer

Euroconsultants S.A., 21 A. Tritsi str., Thessaloniki Greece

Type of business or sector

Consulting company

Work experience

Dates

11/1998- 06/1999

Occupation or position held

Co-ordinator of Technical Evaluation of the **1997 Phare Partnership Programme**

Main activities and responsibilities

The **Technical Evaluation co-ordination involves the responsibility for selecting and guiding a team of 26 independent evaluators in order to access a total number of 500 project applications submitted in two consecutive rounds of calls for proposals.** The Evaluation Coordinator provides guidance to the evaluators on the application of the evaluation criteria, combines technical evaluation results with opinions offered by various EU bodies and officials and reports to the European Commission for the final selection of project applications.

Name and address of employer

Euroconsultants S.A., 21 A. Tritsi str., Thessaloniki Greece

Type of business or sector

Consulting company

Work experience

Dates

03/1992– 11/1998

Occupation or position held

Head of the Technology and Business Unit

Main activities and responsibilities

Indicative projects:

- T.A to the three Regions of N. Greece (West Macedonia, Central Macedonia, East Macedonia & Thrace) in order to develop their cross-border framework programmes in the contents of INTERREG II.
- Development and management of a cluster in clothing manufacturing (cluster Filippou)
- Member of the Project Management team of the Greek PRISMA Program
- Project Manager of EUROMANAGEMENT- ENVIRONMENT
- Project Manager of a program to adapt Eco-management and Audit Scheme (EMAS) to the Hotel Sector
- Head of the team to implement the “Euro management: Standardization, certification, quality and safety”
- Responsible of setting up Quality Assurance systems in Greek manufacturing and services companies according to ISO 9000
- Project Manager in “Promotion Eco-management and Audit Scheme in the Industry of Northern Greece”
- Member of the team working on the creation of a Regional Innovation Strategy RIS in Central Macedonia
- Evaluator of industrial Business Plans (30) on behalf of the Ministry of Development

Name and address of employer

Euroconsultants S.A., 21 A. Tritsi str., Thessaloniki Greece

Type of business or sector

Consulting company

Education and training

Dates

4/1996-12/1996

Title of qualification awarded

Certificate in Production Management using the REFA methodology

Principal subjects/Occupational skills covered

Production Management using the REFA methodology

Name and type of organisation providing education and training

Hellenic Management Association

Dates

9/1992-10/1992

Title of qualification awarded

Certificate in Quality Assurance

Principal subjects/Occupational skills

Quality Assurance and ISO 9000

covered

Name and type of organisation providing education and training

Center Quality Management of Vlaams Brabant Belgium

Dates

1988-1990

Title of qualification awarded

Master of Science in Chemical Engineering

Principal subjects/Occupational skills covered

Chemical Engineering

Advanced statistics

Decision making systems

Name and type of organisation providing education and training

Pennsylvania State University USA

Dates

1982-1988

Title of qualification awarded

Diploma in Chemical Engineering

Principal subjects/Occupational skills covered

Chemical Engineering

Name and type of organisation providing education and training

Aristotle University of Thessaloniki, Greece

Personal skills and competences

Mother tongue(s)

Greek

Other language(s)

Self-assessment

European level ()*

English

Understanding		Speaking		Writing
Listening	Reading	Spoken interaction	Spoken production	
C2	C2	C2	C2	C2

() Common European Framework of Reference (CEF) level*

Organisational skills and competences

- Holding managerial posts for the last 14 years. Coordinated teams of experts as team leader and project director of FP, Europe-aid, INTERREG and technical assistance projects.
- Excellent knowledge of the EU Structural Funds, the EU Regional Policy and Territorial Cooperation Objective.
- Excellent knowledge of the SEE space through missions and projects in most of the SEE countries (especially Bosnia Herzegovina, FYROM, Bulgaria).
- Excellent knowledge of the European Innovation policies and funding instruments.

Computer skills and competences

Competent PC user (MS Office, MS Project, Access)

Driving licence(s)

Driving licence holder

Additional information

1. Invited lecturer:

- CITY College, International Faculty of the University of Sheffield: **Executive MBA**
- CITY College, International Faculty of the University of Sheffield: **MSc in “Technology, Innovation and Entrepreneurship”**
- Aristotle University of Thessaloniki: **Postgraduate seminar in “Intelligent Cities: Innovation Systems and Environment”**

2. Publications/ Conference Presentations:

- Panayiotis Ketikidis, Sotiris Zigiariis, Nikos Zaharis “Regional Innovation and Competitiveness: Analysis of the Thessaloniki Metropolitan Region” in Case Studies in Innovation for Researchers, Teachers and Students. Edited by Prof Heather Fulford. Academic Publishing International. June 2012
- Christos Georgiou, Nicos Komninos, Elena Sefertzi, Konstantinos Styliaras, Nikos Zaharis “Development of an Innovation Strategy for the Thessaloniki Metropolitan region” International Conference on Entrepreneurship, Innovation and Regional Development (ICEIRD), Sofia 2012.
- George Intzesiloglou, Christina Kakderi, Nicos Komninos, Nikos Zaharis. “Identifying Successful Knowledge Exchange Practices between Academia & Industry in University-city Regions: The case of Thessaloniki Greece”, International Conference on Entrepreneurship, Innovation and Regional Development (ICEIRD), Ohrid 2011.
- Panayiotis Ketikidis, Sotiris Zigiariis, Nikos Zaharis “Regional Innovation and Competitiveness: Analysis of the Thessaloniki Metropolitan Region” Proceedings of the 5th European Conference on Innovation and Entrepreneurship, Athens September 2010.
- Athanasios Papakonstantinou, Nikos Zaharis, Christina Miariti «Towards improved integration of Western Balkan Countries’ ICT R&D in EU’s Framework Programmes: Challenges and Recommendations» International Conference on Entrepreneurship, Innovation and Regional Development (ICEIRD), Novisad 2010.
- Nikos Komninos, Cristina Miariti, Dimitris Milossis, Panagiotis Tscharchopoulos, Nikos Zaharis “Valorisation of Academic R&D: The INTERVALUE Platform” International Conference on Entrepreneurship, Innovation and Regional Development (ICEIRD), Novisad 2010.
- N. Zaharis, G. Anastasiadis, S. Zygiaris “MIRIAD: Managing and Infusing Research Investment and Development” South East European Conference on Innovation, Thessaloniki 2007
- N. Zaharis, A. Christoforides, M. Papazoglou «Experiences from implementing EMAS in Hotel installations», HELECO, Thessaloniki 1999
- N. Zaharis, A. Christoforides, M. Papazoglou «EMAS Regulation in the EU Hotel sector: Lessons learned from a pilot project in Halkidiki, Greece», Conference on Energy and Environment in the Mediterranean Hotel Sector, Hydra 1999
- N. Zaharis, A. Christoforides, C. Papadopoulos, «EMAS application in the ready to wear industry», Conference on EMAS organised by the Greek Technical Chamber, March 1998.
- N. Zaharis, A. Christoforides, «Implementation of Environmental Management Systems in Hotels», 4th Halkidiki Ecology Conference, 1997
- N. Zaharis, M. Metaxas, «Integrated application of environmental and quality management in the industry» HELECO, Athens 1995.
- N. Zaharis, M. Metaxas, A. Christoforides, S. Psimmenos, «Conclusions drawn by the promotion of EMAS in the industry of N. Greece» HELECO, Athens 1995.

3. Member of the Permanent Committee for New Technologies and Innovation of the Technical Chamber of Greece/ Central Macedonia Chapter